

Martina Edwards Bio



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Chief of Strategic Partnerships

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Martina Edwards is the Chief of Strategic Partnerships for ACE | Access to Capital for Entrepreneurs – the largest exclusively small business focused CDFI in the state of Georgia, providing capital, coaching, and connections to underserved entrepreneurs.

Edwards has more than 20 years of experience as a business professional and nonprofit leader, including work in fundraising, strategic partnerships, and relationship management. She was the first African American female stockbroker for Merrill Lynch at the New York Stock Exchange (NYSE) in its 200+ year history.

With 20 years of Wall Street and nonprofit experience, Edwards delivers solid results in operations, strategy, and finance. In just five years, she has helped ACE secure over \$50 million in grant funds, including the largest individual and corporate grants in its history. Prior to joining ACE, Edwards was Vice President, Corporate Partnerships at Points of Light in Atlanta and Senior Director of Alternative Investments for Sponsors for Educational Opportunity in New York City. She also served as Interim Executive Director and Director of Finance for Kaplan Higher Education College in Maryland; a Private Client Manager at US Trust; and a New York Stock Exchange (NYSE) Equity Trader for Merrill Lynch.

Edwards is a Leadership Council member for Junior Achievement of Georgia and Advisory Board member for Zane Venture Fund – a first time fund focused on investing in early-stage companies with diverse founding teams in the Southeast. She also serves on various organization boards and committees, including: Member of the GA Social Impact Collaborative (GSIC) CDFI Task Force; GoATL Economic Inclusion Investment Committee; Opportunity Finance Network (OFN) Board of Directors; and Black Executive Leadership Team Community Advisory Council – Bank of America. An Atlanta Business Chronicle 2022 Women of Influence Honoree, recipient of the Atlanta Tuskegee Alumni Chapter 2019 Pioneer Award, the 2018 Atlanta's Women of Distinction Non-Profit Sector Award, a 2017 Fellow of New Leaders Council Atlanta, and member of Delta Sigma Theta Sorority Inc.,

Edwards is actively engaged in her community. She earned a B.S. in Finance from Tuskegee University and an MBA from UNC, Kenan-Flagler Business School, where she completed an exchange at the University of Witwatersrand in South Africa and global immersions in India and Mexico. She is also a mother of two energetic boys and keeps it all together with the support of her spouse.

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